



# ARMY ACQUISITION REFORM



Issue 65

10 October 1997

*Coming  
October 15th  
to a Location Near You*

## ***FAR PART 15 Rewrite***

### STARRING

*Bert M. Concklin  
Melissa D. Rider  
Nathan Tash*

*David A. Drabkin  
Host*

*LeAntha Sumpter  
Dan McLaughlin  
Gen(Ret) James Klugh*

*Panelists*

The Office of the Under Secretary of Defense for Acquisition Reform is sponsoring a *acquisition reform satellite broadcast* on the new FAR Part 15, Contracting by Negotiation, on 15 October 1997 at 1330 to 1630 hours. The new FAR Part 15 modifies concepts and processes in the current Part 15, introduces new policies, and incorporates changes in pricing, and unsolicited proposal policy. The broadcast will include a video and a panel of experts that will highlight how these new rules make fundamental changes to how we evaluate, negotiate, and make source selection decisions for negotiated procurements. A small business roundtable will discuss the impact of the FAR Part 15 on their marketing strategies and ability to compete for government contracts. Visit these websites for additional information: ARCC (<http://www.acq.osd.mil/dau/arcc>) and Acquisition Reform (<http://www.acq.osd.mil/ar>). Viewing arrangements for Army participants are outlined below.

**PENTAGON**  
**RM 1E#801(#7)**  
*(40 seats/First come)*  
**Cable TV Network**  
**Channel 15 w/box**  
**Scramble select w/o box**

**Govt Educational Training Network**  
**1,000 sites nationwide/www.fgdla.org**  
**POC: E. McDowell/(804)765-4512**  
**DLA HQS Complex /25 Seats**  
**P OC: LTC McMonigle**  
**(703)767-1351**

**DSMC/Ft. Belvoir**  
**100 Seats**  
**Essayons Theater**  
**Bldg 219**  
**POC: Mr. J. Leaf**  
**(703) 805-4498**